

# 2020



**Westpac Tauranga  
Business Awards**

NZ CHAMBERS OF COMMERCE

**T A U R A N G A**

*Business Vitality*

## Entry Form

*Please complete this entry form.*

### Details of Business

Contact Person Title/position	
Email Address	
Telephone & mobile Number	
Legal Name of Business	
Trading Name of Business	
<b>Structure of Business:</b> Sole Trader / Partnership / Company /Other	
Physical Business Address	
Postal Business Address	
Website Address	
Ownership Structure: Private/public/franchise etc.	
<b>GENERIC QUESTIONS AFTER THIS</b>	<b>PAGE SEPARATION IN THE ONLINE FORM.</b>
How long has the business been trading?	
How long under the current ownership	
How many employees do you have - numbers and types of employees, contractors?	
What sector does your business operate in?	
What are your main products and/or services?	
What makes you stand out relative to your competitors – your unique selling point?	
What are the key challenges facing your business?	
An outline and explanation of significant business achievements during the last 12 – 18 months	

**\*Please state the category you are entering – you can enter in either Sector Excellence or Best Practice Award. (Pages 4/5)**

**\*Important Note:** During the judging process, the judges may decide, that your business could enter a different category to the one you have selected. This will be in agreement with the entrant via the Business Awards Coordinator. If you enter into the Sector Excellence categories, you may be eligible to also be judged in the Business Practice categories. This will be at the Judge’s discretion.

**Sector Excellence Category:**

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**Business Practice Category:**

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**Declaration**

I declare, as an entrant of the Westpac Tauranga Business Awards 2020, that I agree to accept and comply with all Terms and Conditions of entry. (Page 16).

**Director/Owners Name**

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**Director/Owners Signature**

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**Date**

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## The Categories - 2020

Read the categories carefully and select the appropriate category for your business to enter. Those businesses that enter a Business Excellence category are also eligible in the Business Practice categories. You can enter a Business Practice Award without entering in the Sector awards

<b>Sector Excellence Awards</b>		
<b>Category</b>	<b>What</b>	<b>Who should enter</b>
<b>Emerging Business</b>	Recognises those businesses that have been in operation for more than one year and less than three years at 30 June 2018, or achieved significant growth during the last one to three years because of effective planning and delivery, which leads to growth and long-term sustainability.	All business in the start-up phase, and small to medium size and who have been in business less than three years
<b>Manufacturing, Construction and Distribution Award</b>	This category is for any business in the manufacturing, construction sectors and/or logistics of goods including food, regionally, nationally or internationally.	Includes production, agri-business, horticulture sector, forestry, transport, freight, supply chain, manufacturing, engineering, distribution, marine, earthworks, logistics
<b>Service Excellence Award</b>	Recognises the successes and achievements of a business delivering services to the customer, or business whose principal activity is in the provision of services.	Includes all the trades, printers, hair-dressers, beauticians, gyms, massage therapists, repair services, lawyers, accountants, doctors, web designers, creative agencies, advisors, veterinarians, real estate agents, banks, photographers, financial planners, IT providers, insurance brokers, retail sector, tourism and hospitality
<b>Social Enterprise Award</b>	A social enterprise or social business is defined as a business that has specific social objectives that serve its primary purpose. Social enterprises seek to maximize profits while maximizing benefits to society and the environment. Their profits are principally used to fund social programs.	This category recognises management excellence in organisations outside the private sector including the “not for profit” sector, schools and local government, community trusts, and community service organisations
<b>Business Practice Awards</b>		
<b>Business, Digital &amp; Technology Innovation</b>	Recognises the digital economy through online business and technology. Includes smartphones, social networks to cloud computing, big data, the Internet of Things, digital technologies transforming	All businesses can enter this category and Includes all clients and marketing, digital, advertising, communication and media agencies in addition to any party involved in the digital sector. This could include a digital application within an

	organizations across every industry and in the process, have rewritten the rules of business. Through exciting developments, access to new solutions and services the “age of the customer” has arrived.	existing business that has led to transformation and productivity. Will include website development, mobile app’s Recognises a business that demonstrates creative, entrepreneurial or innovative process, product, technology or service that has enhanced the businesses success.
<b>Continuous Improvement/Lean Award</b>	Is an ongoing effort to improve products, services or processes. These efforts can seek “incremental” improvement or “breakthrough” improvement, and is focused on increasing the effectiveness and/or efficiency of an organisation.	All businesses that have or are looking to introduce greater organisational improvement and want to be operating at maximum efficiency. Those businesses that have a focus on growth, and wanting to create a culture of improvement
<b>Sustainable Business Practices</b>	This category is for the business that demonstrates how sustainable practices are embedded into the organisational strategy, vision and operations to deliver sustainable practices and business growth.	Open to all entrants in the Westpac Tauranga Business Awards. You can enter this category alone.
<b>Customer Experience Award</b>	Recognises a business that succeeds through showing consistent dedication to outstanding service and demonstrates its commitment through its service policy, staff training and/or other specific means	Open to all entrants in the Westpac Tauranga Business Awards. You can enter this category alone
<b>Workplace Safety Award</b>	Recognises a business that demonstrates excellence in workplace health and safety practices and that has successfully integrated these into its operation. A positive safety culture exists at all levels within the business.	Open to all entrants in the Westpac Tauranga Business Awards. You can enter this category alone
<b>Corporate Leadership Award</b>	Recognises a significant company for their outstanding contribution to the region’s economy. The business will demonstrate economic impact, employment scale, and investment in the area and community involvement. The business, through their continued investment, have created or retained jobs, improved the general wellbeing of the community and generated economic growth throughout the Tauranga and western Bay of Plenty.	This is a selected award
<b>Westpac Business of the Year</b>		All businesses in the awards are eligible for this category.

## Entry Questionnaire

Using this entry form gives you the questions you will need to answer online. This gives you time to consider what your answers will be so that you can enter online efficiently. From Monday 20 July 2020 you can enter online, you can answer the questions, put in your information, save and then continue until you are satisfied, then you can submit your entry.

The Head Facilitator when visiting will spend time assessing your business; this is where you can present the supporting information. **We don't want you to spend a lot of time building an entry.**

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## Executive Summary

*Maximum - 500 Words*

*This information does not form part of the scoring, but informs the judge.*

We recommend that you write your Executive Summary after completing the entry form, as you will have learnt a lot about your business during the process.

The executive summary sums up what you have written throughout your entry.

When you are writing the Executive Summary, ensure that you add the exciting, innovative and creative things that you know about your business. This is the section that the judges will look at first and gain that all-important insight to your business.

This is your opportunity to sell the excitement and passion that is your business, and should include a paragraph on what is the "X" factor of your business and why you believe that your business should be the "**Westpac Business of the Year**".

**Note:**            **This information could be used for publicity purposes if you become a finalist or winner.**

## 1. HR Section - Leadership, People Management and Development

The leaders are the people in the business that are responsible for guiding and managing the business. This section asks how the leaders set the business direction, performance expectations, and behaviours and how they monitor the performance of the business.

Describe how work is organised, how training and education provides the skills and knowledge required and how the employee work environment is measured and improved to ensure satisfied committed employees.

### Questions:

- Do you have a vision for the next 3 – 5 years, which includes future growth? Yes/No
- Does your business have a governance structure such as a board or advisory board? Yes/No
- Do you have staff training, mentoring with review processes? Yes/No
- Is your organisation flexible and responsive to market changes? Yes/No
- Does your organisation have sound human resource practices? Yes/No
- Do you have any staff satisfaction, reward structures, well-being, and safety and motivation measures? Yes/No

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## 2. Continuous Improvement/Lean

Every business uses original thinking in the search for excellence and continual improvement, which is essential to the growth and development of any company. These efforts can seek “incremental” improvement or “breakthrough” improvement, and is focused on increasing the effectiveness and/or efficiency of an organisation. Processes and systems in combination with quality management are the foundation of a performance-oriented business.

### Questions:

- Which continuous improvement techniques have been introduced? Explain how long ago were they introduced, what was the rationale for introducing them. How are new techniques introduced and received? What ideas management system is in place and how many of these ideas are implemented? Comments
- What KPIs are used for performance tracking and how frequently are they measured and who gets to see the data? Are KPIs reviewed in a daily meeting, the issues addressed in a no blame culture? Are issues being followed through in an appropriate and timely manner? Comments
- Is the strategy purely financial and operational, or are there non-financial goals. How does strategy and target-setting filter through the organisation and are there long term and short-term goals? Does everyone know what they themselves and their department needs to accomplish to deliver? Comments
- Explain if you have an appraisal system and how it works, where roles and responsibilities are clearly defined? Does this mean a culture of being hard on the issue and easy on the people, and what is done to create intrinsic motivation? Are people assessed top down or is there peer review and a 360- Comments

review process? Is performance feedback a normal part of business operations? How is underperformance addressed? What is done to attract and develop top talent?

- When looking at your site, how tidy and organised is the facility, where areas and items are clearly labelled? Is it clear where people can walk? How easily can people access the material they need to work with? Are there large amounts of stock and WIP? Comments
- Is problem solving an integral part of the business? Is problem solving done ad hoc when problems arise? Are improvements being made when problems occur? Do employees have several strategies and techniques for problem solving? How are repeated failures dealt with? Comments

### 3. Customer Experience

Customer experience and satisfaction are one of the most important element of our business. How we deliver excellent customer service, listen to our customers, how the culture is articulated and embedded within the organisation or business, is fundamental to our success. Customer service is about encouraging proactive, customer responsive selling skills that are ultimately about retaining building new customers.

#### Questions:

- Do you know who your customers are and understand their needs? Yes/No
- Do you have measures to monitor customer service performance? Yes/No
- How do you determine customer satisfaction, dissatisfaction and loyalty?
- How do you respond to customers concerns to improve customer service?
- Do you encourage a great customer experience culture throughout the business? Yes/No
- Do your staff understand how to build relationships that acquire customers, and to increase loyalty and gain positive referrals? Yes/No
- Do you guide employees towards a strong customer experience philosophy and culture within the organisation? Yes/No
- Is there an understanding by staff of the impact of good customer experience on revenue and profit? Yes/No
- Explain how staff manage customer complaints and are they resolved effectively and promptly.
- Do you have any customer loyalty schemes or benefits? Yes/No

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#### 4. Planning – Business Strategy and Plan

Planning is the critical process by which the future direction of the business is determined. This involves determining the actions, responsibilities and resources that will ensure the business achieves its short and long-term goals. This section will describe how you establish strategy, plans, communicate these and monitor your performance against the plan.

##### Questions:

- Do you have processes and systems to achieve future business growth and enhance business performance? Yes/No
- Do you use strategic business tools such as SWOT (Strengths, Weaknesses, Opportunities, and Threats)? Yes/No
- Do you have forward planning in day-to-day tasks? Yes/No
- Are the results measured and amendments made based on achieved results? Yes/No
- Is the business plan shared and understood and its importance with the team? Yes/No

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#### 5. Market Focus and Branding

Business uses branding, marketing and design to convey its messages in the marketplace. This section will demonstrate how well you know the market, how you determine market requirements and expectations, where you sit in the marketplace and how well you use this knowledge. In addition, will show that there is a strong element of design and innovation within your company.

##### Questions:

- Do you know who your customers are? Yes/No
- Where is your market position?
- Can you name your competitors? Yes/No
- Is there a system to gauge the effectiveness of marketing material? Yes/No
- What areas of change and improvements have occurred due to customer feedback?
- How does the business use its brand and is the brand integrated across all aspects of the business? This could include visual (logos etc.) values and key messages.
- Is there a clear marketing and advertising strategy and do you know and understand what outcomes you expect? Yes/No
- Is this strategy fully understood and implemented by all staff? Yes/No
- Describe the personality or values of your brand that contribute to the business success.

## 6. Process, Systems, Quality and Performance

Processes and systems in combination with quality management are the foundation of a performance-oriented business. Having a fact based measurement system using information and data to make decisions, knowledge to support key business activities, as well as analyse the financial performance of the business. In this section you are asked to define the key information and data used by the business, how this is analysed and how it is made available to others both inside and outside the business.

### Questions:

- Does the business collect information to enable informed decisions to be made? Yes/No
- Is there a digital information storage system within the business? Yes/No
- Do you have a system to manage institutional knowledge within the organisation? Yes/No
- Do you know what information you require, collect and use to improve your business? This may include databases, and how you use them for example. Yes/No
- Do you have a system of design, implementation, management and improvement of processes for achieving better performance and quality, working towards improved productivity such as continuous improvement? Yes/No
- Is quality management actively practiced and managed so that quality is maintained and improved? Yes/No
- Do you have quality management systems and processes for dealing with faulty products and/or services? Yes/No

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## 7. Workplace Health and Safety

Workplace Health and Safety is an integral part of any workspace and can include everything from the cultural environment, wellbeing of each staff member, to how embedded H&S practices are in the workspace. Part of this section will look at the response to the rapidly changing work environment post Covid and how your business managed through this time.

### Questions:

- Do you have a statement that emphasises management commitment to effective health and safety management? Yes/No
- Do you hold regular management meetings to address health and safety performance? Yes/No
- Is there a policy that allows employee representation? Yes/No
- Is there training in the workplace? Yes/No
- Is health and safety provided for management and staff? Yes/No
- Are plans revised, monitored and part of the manager's annual appraisal? Yes/No
- Do employees undergo induction training and formal Safety and Health training? Yes/No
- Do you have a regular reporting process on Health and Safety and does it include staff wellbeing? Yes/No
- Was your business prepared for the effects of the pandemic? Yes/No
- Have you changed the way you do H&S post the pandemic? Yes/No

## 8. Business Financial Performance

Financial health is critical to business success, a detailed understanding of the financial position of the business is essential. This is not only profitability but also needs to take into account matters related to cash flows, income streams and debt management.

The judges may ask you to describe the business's financial performance, to disclose results for both current and three prior periods to clearly demonstrate the level of profitability and trends. This is an indicator of future performance, you could include targets, comparative benchmarking or competitive data.

Further areas of analysis may cover public responsibility, which could include fiscal accountability, transparency in operations and disclosure policies, independence in internal and external audit, and protection of stakeholder interests.

### Questions:

- Do you have financial and operational reporting systems and are they actively used in the management of the business? Yes/No
- Do you collect specific data for business analysis to aid management understanding and decision-making? For example:
  - Turnover
  - Net profit
  - Return on investment
  - Working capital
  - Balance sheet ratios
  - Other, please provide detail
- Do you have management accounts and how often are these prepared and reviewed? Yes/No  
**Comments**
- Are there key performance indicators specific to your business that you measure? For example:
  - Productivity
  - Percentage on-time delivery
  - Cycle time improvement
  - Response times
  - Waste reduction
  - Regulatory compliance (including environmental)
  - Other, please provide detail
- Do you have a clear financial strategy? Yes/No
- Do you have robust budgeting procedures? Yes/No
- Do you have a cashflow forecast? Yes/No
- Is your business displaying improved business performance levels and do you know what your percentage growth year on year is?

Please fill in the Financial Summary form below summarising Profit & Loss results:  
[www.businessawards.org.nz](http://www.businessawards.org.nz)

**Note:** that the financial judge may contact you directly to request additional information if required.

Please fill in the form below to complete one page profit and loss financial data

<b>Financial Summary</b>		Name			
		Please delete one: GST incl GST Excl			
<b>Financial Year Ending</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>(YTD) August</b>	<b>2021 Budget</b>
				Turnover only reqd	
<b>INCOME</b>					
Sales/Work done					
Other					
<b>Total Income</b>					
<b>LESS DIRECT EXPENSES or COST OF GOODS SOLD</b>					
Purchases (net)					
Freight					
Wages (excluding Owners)					
Other					
<b>Total Cost of Sales</b>					
<b>Gross Profit</b>					
<b>Gross profit percentage</b>					
<b>LESS EXPENDITURE</b>					
Operating					
Vehicle					
Wages					
Administration					
Financial (excl personal interest)					
Other					
Other					
<b>Total Expenditure</b>					
<b>NET PROFIT/SURPLUS BEFORE DEPRECIATION &amp; OWNER REMUNERATION</b>					
Shareholders/Owners Remuneration					
Depreciation/Amortisation					

**Additional Comments:**

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## 9. Business, Digital & Technology Innovation

This year 2020, has thrust all business into operating in a completely different environment. The judges will want to see how you have adapted through innovation, particularly digital and the use of technology. This section will show how the business has enhanced its success and growth through Innovation – both in thinking and developing of innovative ideas, the research and development and implementation of ideas. An innovation can be in any aspect of the business such as a product, service, technology, processes, or business model, and can relate to the improvement of an existing one.

### Questions:

- Name the product, service, technology, processes or business model that you consider is your innovation.
- Explain the problem your innovation is aiming to solve Comment
- How does the implementation of innovation and knowledge enhance business excellence and organisational performance? Yes/No
- Is there a strong element of design and innovation within your company? Yes/No
- Do you have an environment and culture that encourages and rewards innovative employees? Yes/No  
Comment
- Do you have results/benefits gained from recent improvements or innovations? Yes/No
- Explain those results/benefits Comments
- Explain how you managed your digital and technology during Lockdown Comments
- Do you apply innovation and technology to underpin future business growth? Yes/No

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## 10. Community Service/Social Responsibility & Industry Participation

This section will explain how the business is committed to playing its part in the community, and how the business demonstrably goes beyond the 'call of duty' in the way it operates within and by supporting the community. It will also describe how the business considers responsibility to the public and community.

### Questions:

- Do you support the community? Yes/No
- Name some of your community initiatives
- Do you support the industry/organisation sector(s) in which you operate? Yes/No
- Do you support staff involvement in social, community or environmental initiatives? Yes/No
- Do you have recognition of public and community responsibility? Yes/No

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## 11. Environmental Sustainability

Sustainable business is about the four well-beings, cultural, social, environmental and economic. In this section, we are looking at how you manage environmental sustainability, what initiatives you have adopted, particularly in the services and/or products. For example, recycling programmes, waste management, energy and carbon targets, and methods to measure and manage environmental impact, supplier initiatives.

### Questions:

- Is environmental sustainability incorporated into the long-term strategy of the business Yes/No
- Do you support staff engaging in environmentally sustainable practices, either internally or external to your organisation Yes/No
- Explain what environmental initiatives the organisation has adopted related to its own practices and the services and/or products  
e.g. recycling programmes, waste management, energy and carbon targets, methods to measure and manage environment impact, supplier initiatives

## Entry Timeline for Westpac Tauranga Business Awards 2020

*Please read this section carefully*

### Westpac Tauranga Business Awards Virtual Launch – Tuesday 14 July

Entry packs are available from the Tauranga Chamber of Commerce and on the Awards website: [www.businessawards.org.nz](http://www.businessawards.org.nz)

### On Line Entry Process Opens – Monday 20 July

### Nominations Close - Friday 28 August

### Entries Close - 5:00pm Friday 2 October 2020

Completed entries must be received by the Tauranga Chamber of Commerce on or before 5pm.

### Judging Process – Monday 12 October – Sunday 18 October

The Independent Facilitator will conduct an initial site visit of your business (approximately 90 minutes), where they will seek further clarification on any aspect of your entry, including your financials. There will be a “Pitch” weekend on Saturday/Sunday 17/18 October

### Westpac Tauranga Business Awards 2020 Degustation Cocktail event - Friday 13 November 2020

Announcement of category finalists, winners and the overall Westpac Business of the Year will be made at the awards evening at Trinity Wharf, The Strand, Tauranga

Key Dates to Note	
Action	Date
Awards Launch	Tuesday 14 July
Mentor Service and Workshops	July/August
Online Entry Process Opens	Monday 20 July
Tickets for Awards evening go on Sale	Monday 14 September
Awards Entries Close	Friday 2 October
Head Facilitator Start site visits	Monday 12 October
Pitch Weekend & Judging Completed	Saturday 17/18 October
Awards Ceremony and Dinner	Friday 13 November

### Assistance with your Entry

We recommend that you talk to your accountant and lawyer; it could be helpful when filling out the entry. It would be beneficial for your accountant to assist with the financial section of your entry.

The Chamber will offer each entrant assistance and support to make the entry process smooth and the outcome beneficial. There will also be coaching workshops available to assist with the entry pack.

## Judging Process

This year we will be having an Independent Facilitator who will do all the site visits. This allows one person to see all entrants at their place of work. That Independent Facilitator will mark the businesses at that point, will write the all-important constructive feedback. This will all happen over a week.

Then each entrant will be able to “pitch” their business to a panel of judges, led by the Independent Facilitator. All judges are selected for their business skill and knowledge. Any conflicts of interest are established at the beginning of the judging process, and a confidentiality agreement is signed.

The first stage is the initial assessment of the entry by the Independent Facilitator, Financial Judge and Co-ordinator.

In stage two businesses will be visited by the Independent Facilitator, who at the site visit will drill down in more detail on the entry and gain an overall impression of the business. This interview could take up to two hours.

In the third stage, business will be invited to “pitch” their business to a panel of judges, where there will be specialist judges in some of the business practice categories. The entire judging panel consider the finalists and have input into the **Westpac Tauranga Business of the Year** award.

<b>Judging Process Timeline 2020</b>		
<b>Entry</b>	<b>Stages</b>	<b>Action</b>
Monday 6 October	Stage One	Initial financial assessment
Monday 12 October	Stage Two	Head Facilitators first site visit,
Saturday Sunday 17/18 October	Stage Three	“Pitch Weekend”

## For Further Information

Anne Pankhurst  
Tauranga Chamber of Commerce  
P: 07 577 8955 or 027 241 5206  
E: [awards@tauranga.org.nz](mailto:awards@tauranga.org.nz)  
W: [www.businessawards.org.nz](http://www.businessawards.org.nz)

## Terms and Conditions of Entry

*Please read this section carefully as it outlines the terms and conditions of entry.*

- All guidelines and deadlines for all areas of the entry process must be adhered to.
- Any sole proprietor, partnership, incorporated society, or limited liability Company with its principal place of business operation, based and trading in the Tauranga and Western Bay of Plenty is eligible to enter.
- The relationship between sponsors and judging panel is separate.
- To avoid any conflict, owners, officers or employees of any category sponsor cannot enter into the same category of the Westpac Tauranga Business Awards.
- Judges are selected for their skill and knowledge. Any conflicts of interest are established with judges signing a confidentiality agreement. It states all information received and discussions taking place regarding the entrant remain confidential and will not be used for any purpose other than to assess each entry and to reach a decision for the finalists and winners of each category and the overall business of the year. The executive summary could be used for publicity purposes. **All entries are strictly confidential.**
- This year we will be having an Independent Facilitator who will do all the site visits. Then each entrant will be able to “pitch” their business to a panel of judges, led by the Independent Facilitator.
- The first stage is the initial assessment of the entry by the Independent Facilitator, Financial Judge and Co-ordinator. In stage two, businesses will be visited by the Independent Facilitator, who at the site visit will drill down in more detail on the entry and gain an overall impression of the business. This interview could take up to two hours. In the third stage, business will be invited to “pitch” their business to a panel of judges, where there will be specialist judges in some of the business practice categories. The entire judging panel consider the finalists and have input into the **Westpac Tauranga Business of the Year** award.
- All entrants who enter any category in the Westpac Tauranga Business Awards will also be eligible for Business Practice categories: The judges can also nominate the entry.
- All entrants must provide true and accurate information and disclose any liabilities such as business and/or tax related and/or current pending litigation, which could compromise the judge’s analysis of the business, and/or adversely affect the integrity and reputation of the Westpac Tauranga Business Awards.
- During the judging process judges have the right to move entrants into another category they consider better suited. In the event of any change, entrants will be notified by the co-ordinator prior to their entry category being changed.
- **All entrants agree to attend the Cocktail event on Friday 13 November 2020.** Reservations are made at the Tauranga Chamber of Commerce. No finalists or winners will be announced prior to this.
- All entrants agree to co-operate with the respective category sponsor and/or promotional partners of the Westpac Tauranga Business Awards for publicity purposes. All entrants agree by signing this agreement that only the official branding of the Westpac Tauranga Business Awards is used for any publicity purposes.
- Judges have the right to disqualify any entrant not complying with the conditions of entry.
- **Judges decisions are final and no correspondence will be entered into.**

## Submitting Your Entry

Check List	
Action	Completed
<b>1. Official Entry Form</b> Have you completed all sections?	
<b>2. Awards Entry Submission</b> Have you included the following: <ul style="list-style-type: none"><li>• An executive summary?</li><li>• Answered on all general entry sections?</li></ul>	
<b>3. Supporting Information</b> Please keep the supporting information to a minimum in your entry, or attach as an appendix, but it will be requested and should be available on the judges' visit.	

**If you are not completing your entry electronically please  
Courier or deliver your completed entry to:**

**Anne Pankhurst**  
Business Awards Coordinator  
Tauranga Chamber of Commerce  
Smart Business Centre  
Unit 3b, 65 Chapel St, Tauranga  
P: 07 577 8955

***PLEASE NOTE: Entry Deadline is 5.00pm Friday 2 October 2020***

### **For Further Information**

Anne Pankhurst  
Tauranga Chamber of Commerce  
P: 07 577 8955 or 027 241 5206  
E: [awards@tauranga.org.nz](mailto:awards@tauranga.org.nz)  
W: [www.businessawards.org.nz](http://www.businessawards.org.nz)